

# Commerce Teachers Professional Development

Utaia te waka, hapainga ko te hoe,  
kia tuputupu te whai oranga

> Jessica Smith





*ME*





1. Land – whanau whenua
2. Legislation – decision making
3. Legacy – the next generation
4. ME





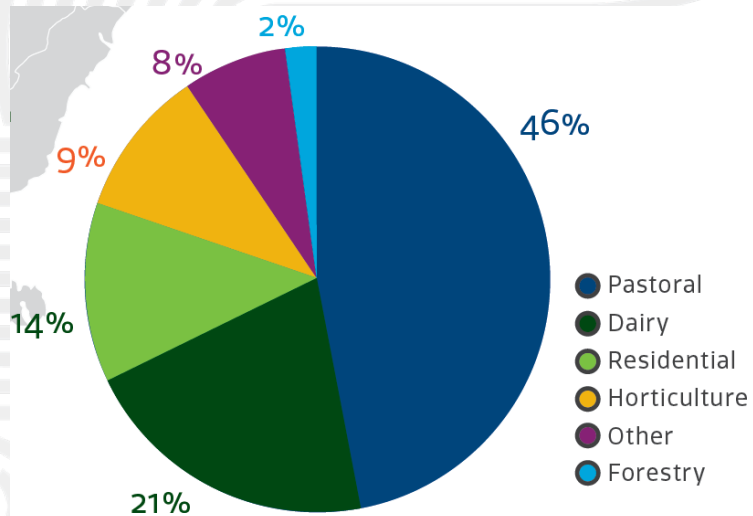
# Te Tumu Paeroa



› Professional Trustee organisation

**100,000 ha**

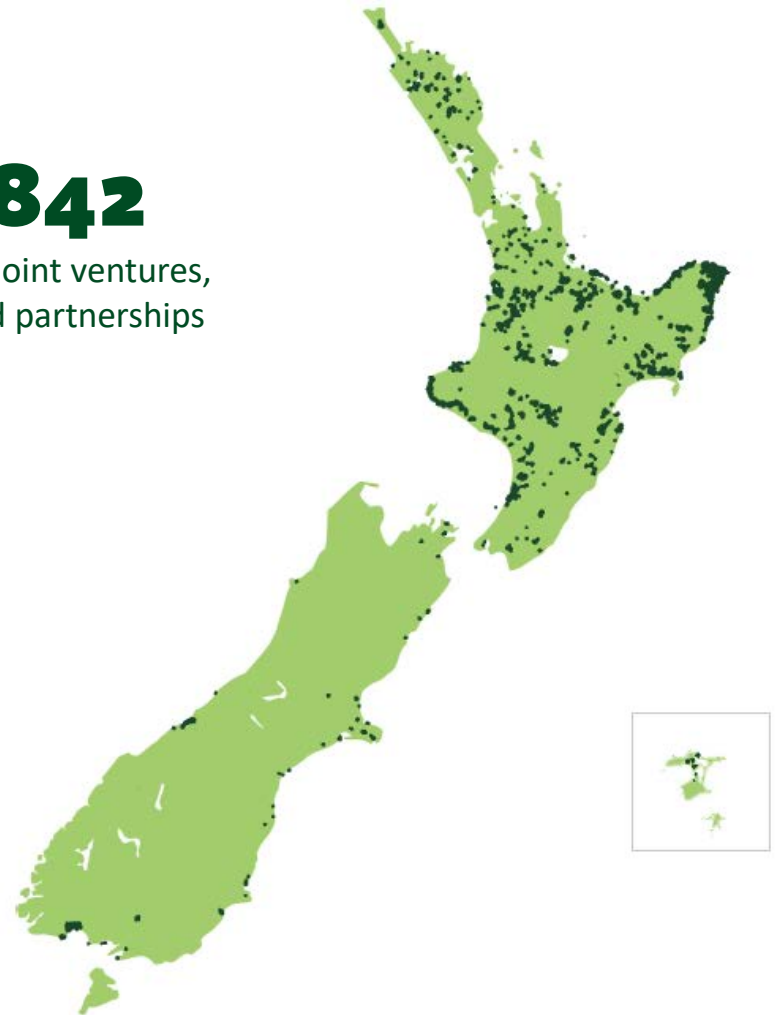
(7% of Māori freehold land)



**What types of tenancies  
do we manage?**

**1842**

Trusts, joint ventures,  
limited partnerships



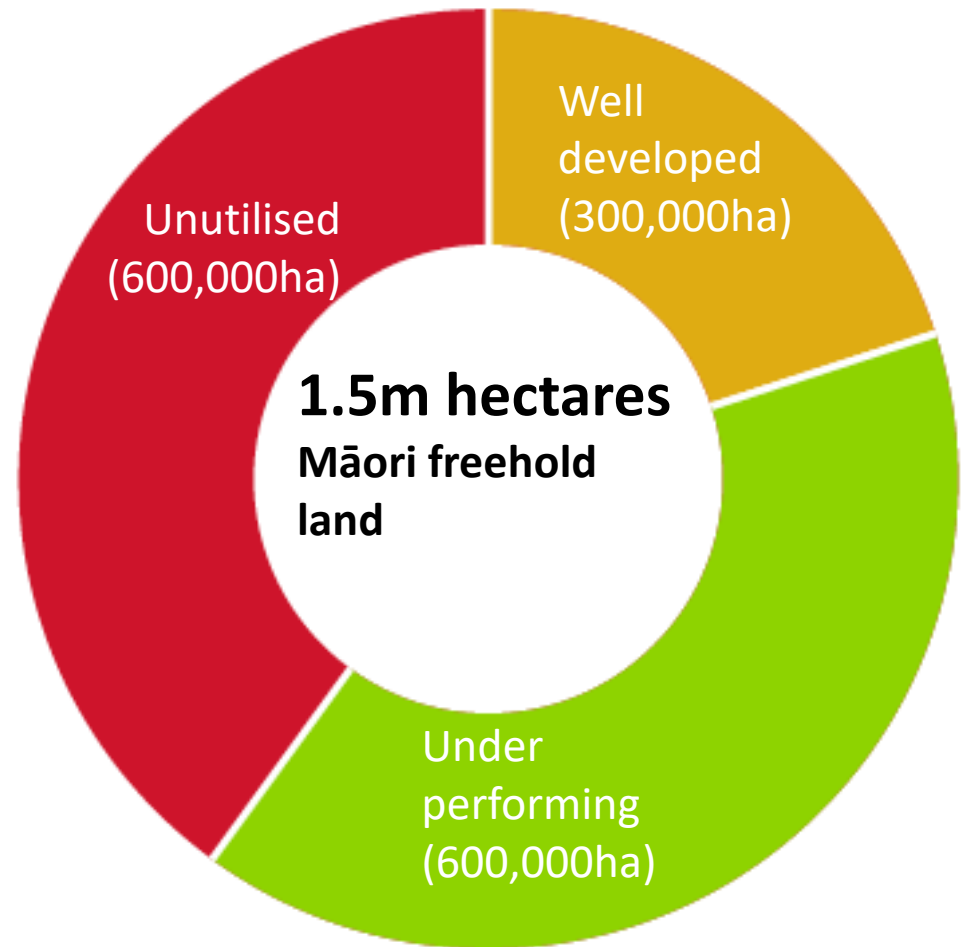
# Understanding Maori Land



27 million hectares NZ

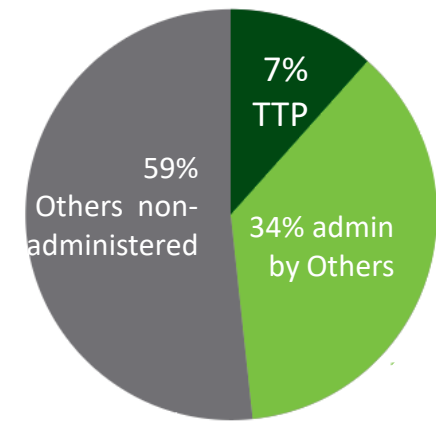
5% of the total land in Aotearoa

80% of Maori land is underperforming or unutilised.

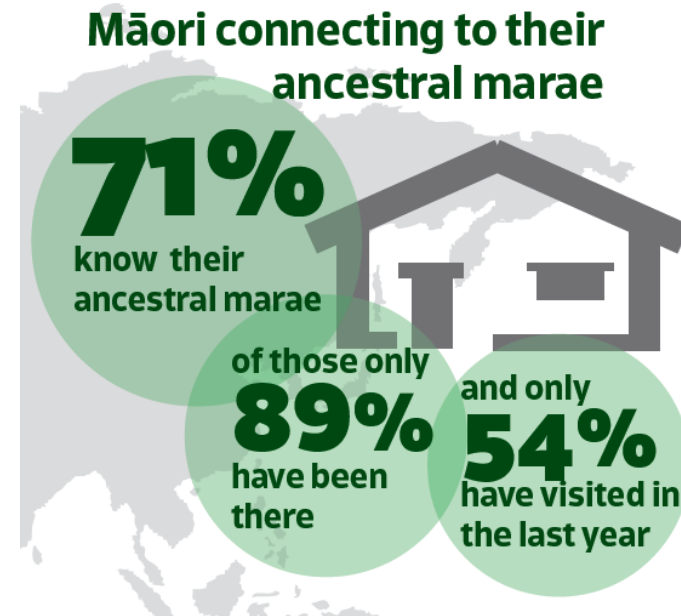


Source:

Maori agribusiness in NZ: A study of the Maori freehold land).  
MAF (2011)



# Connections whanau and the whenua



interconnectedness of whanau and whenua



# Legislation – Decision Making



- › Te Ture Whenua Māori Act 1993
  - Taonga tuku iho
  - Retain and promote utilisation

## Constraints by comparison with general land

- › **Fragmentation** - is impeding the development of Māori land;
  - 27,137 Māori land titles, 2.3 million ownership interests in those titles
  - Almost half are deceased and many have land interests in multiple names
- › **Finance** - the lack of access to development finance
- › **Governance** - suitably capable governors that have general commercial and land development experience.
  - Average age of trustees
- › Making decisions – contacting people, quorum, thresholds,





# The Next Generation LEGACY

TE  
TUMU  
PAEROA





# Legacy – intergenerational planning



- › Kaitiakitanga – taonga tuku iho
- › Care for the land for the next generation
- › Te Ao Maori - holistic way of understanding of our environment that benefits all New Zealanders
- › Tools to help
  - › Iwi / hapu management plan
  - › Te Mana Whakahono agreements
  - › Intergeneration plan that spans 500 years
  - › Recognition / importance of these documents

## Examples & challenges

- KF Industry disconnect, iwi vs hapu process





*ME*





Nga Patai?