

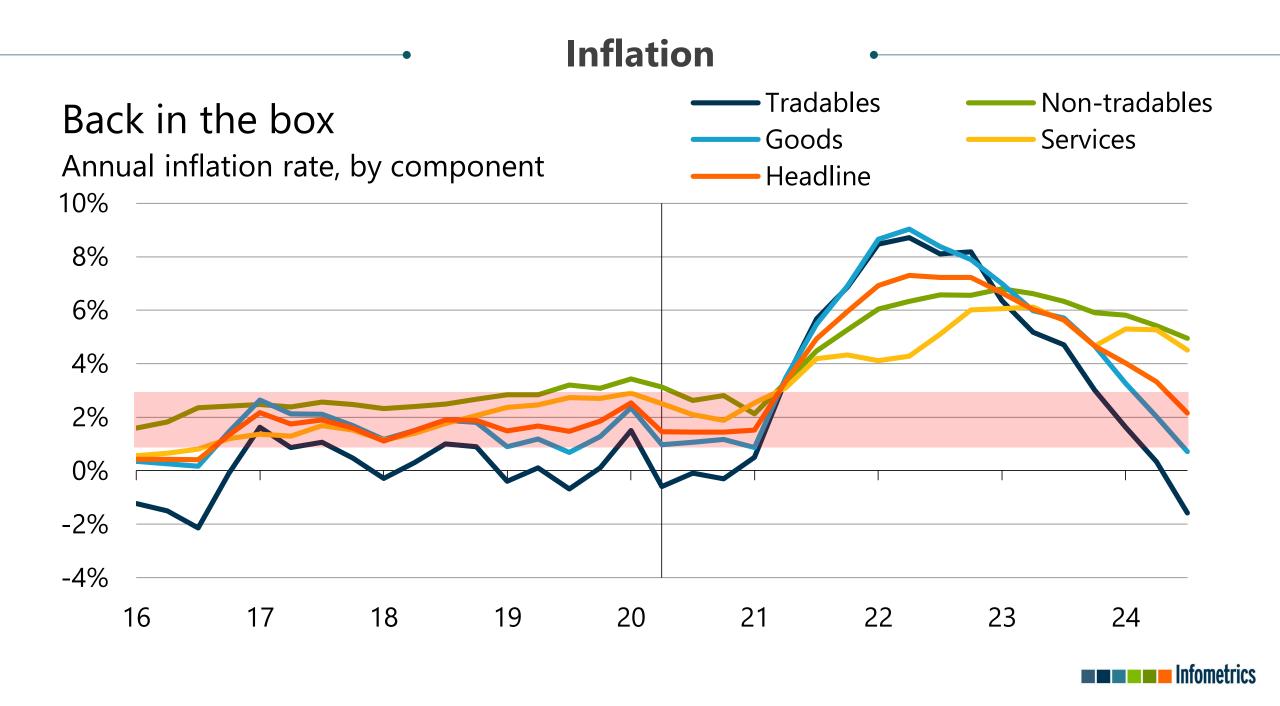
Greener shoots in 2025

Te Herenga Waka—Victoria University of Wellington Commerce Teachers' Professional Development Day

Brad Olsen (Chief Executive & Principal Economist)

5 December 2024

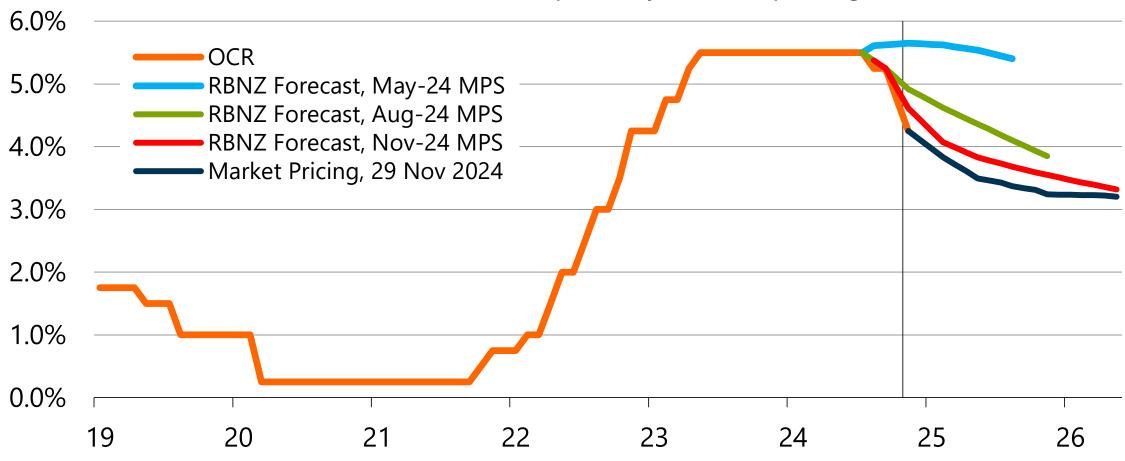
Inflation is back in the box



Interest rates

Interest rates to continue to fall

OCR, at month end, RBNZ forecasts & implied by market pricing





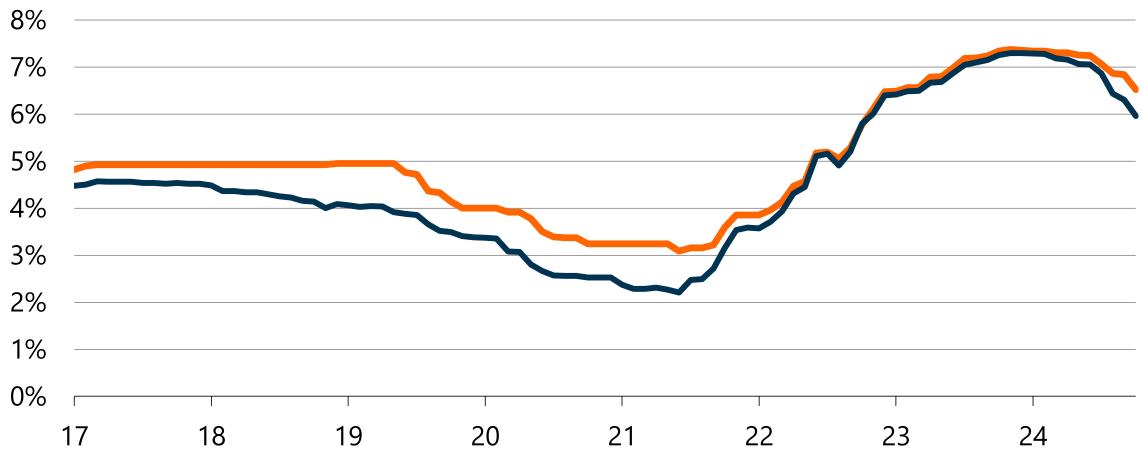
Interest rates

Frontloading, with OCR down 75bp, 1y down 134

—6 month

Mortgage rates, "special" rates (usually 20%+ deposit)

— 1 year



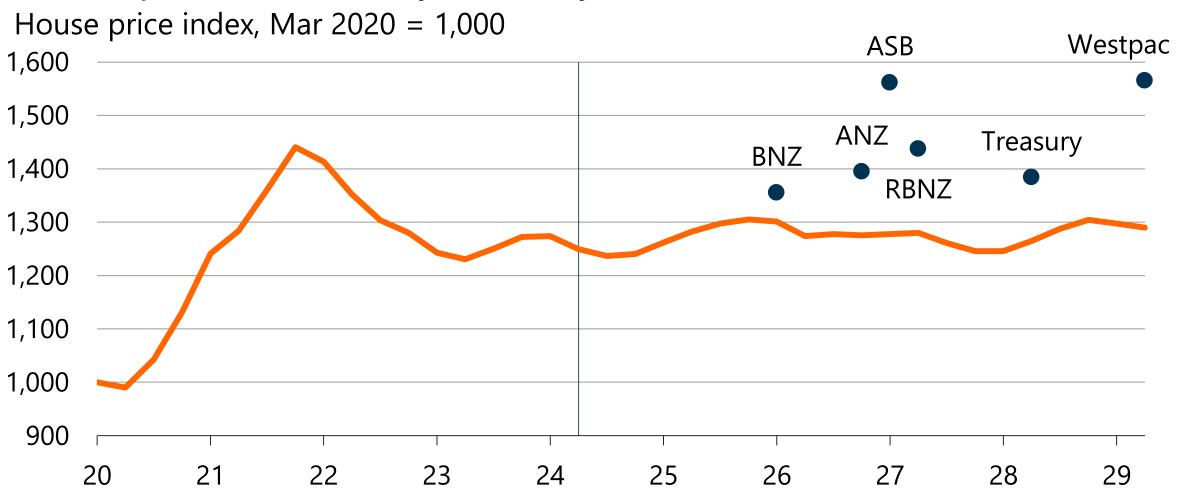




Housing activity subdued and we're still expecting restraint

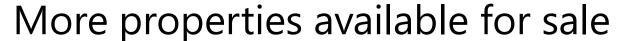
Housing

House prices essentially flat - if you believe us



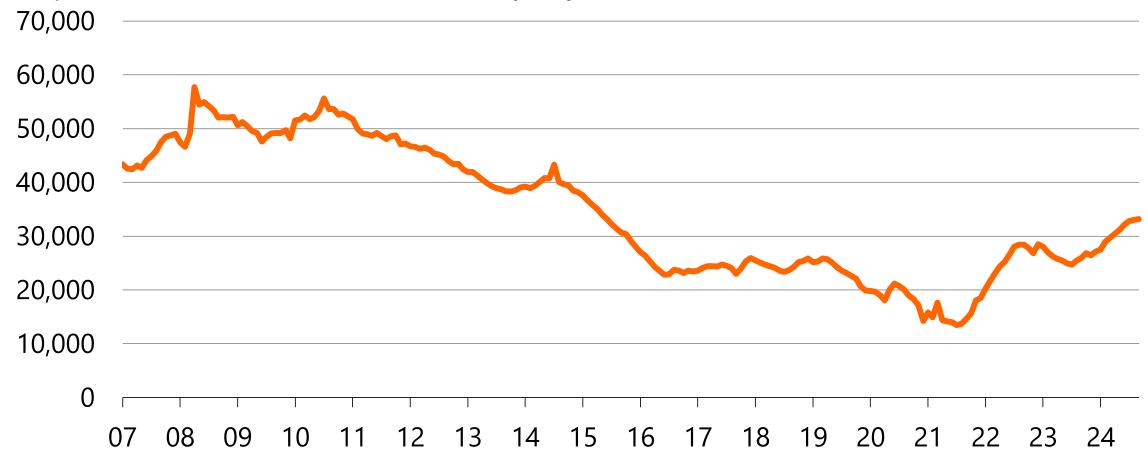


Housing



New Zealand

Properties available for sale, seasonally adjusted



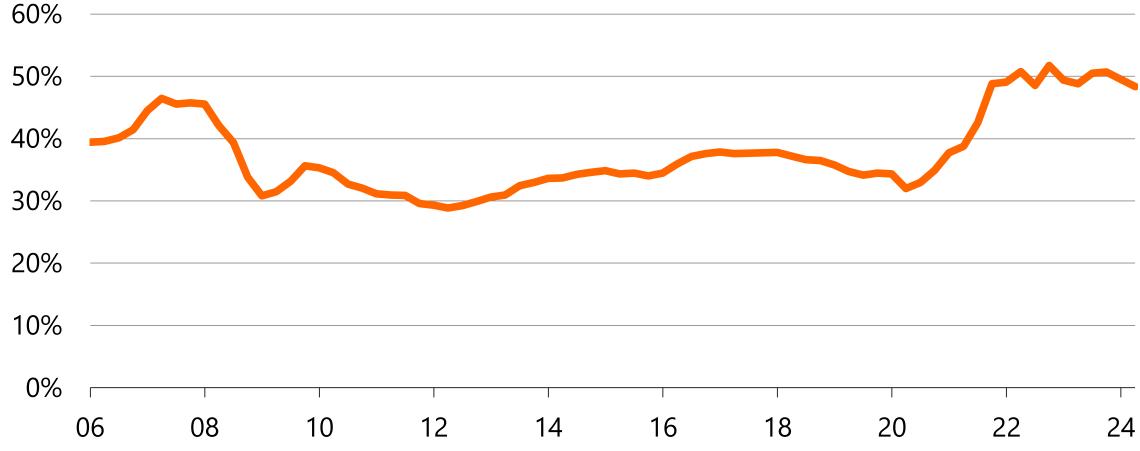


Housing



Mortgage payments as a % of average HH income







A shifting jobs market

Labour market

Job ads lowest since early 2013 (ex. Lockdown)

All Vacancies

Job Online Index, seasonally adjusted

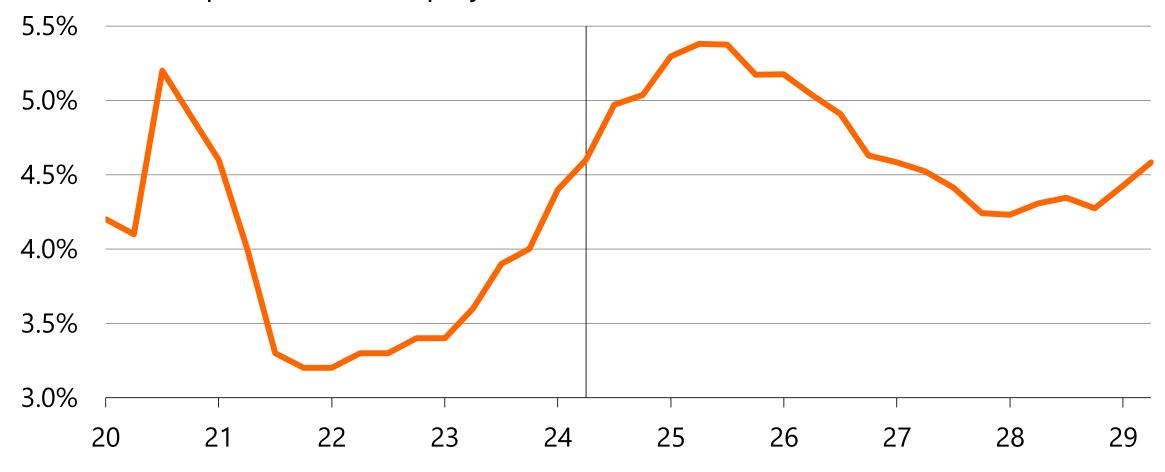




Labour market

Job losses hit slightly harder through into 2025 Forecast comparison of unemployment rate, % of labour force

Oct 24 forecast



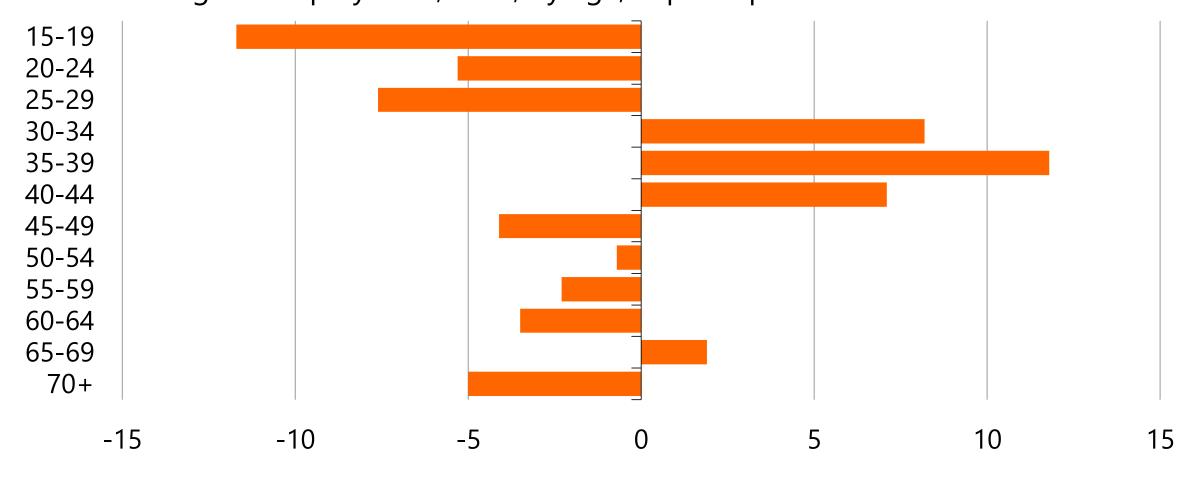


Youth job losses mount

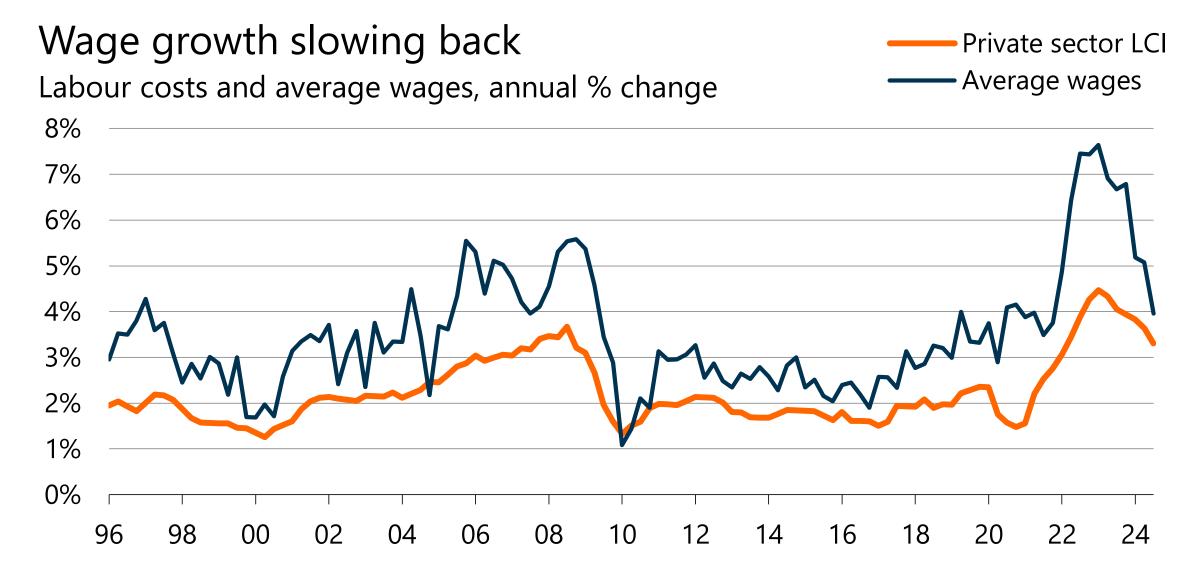
Under 30s account for bulk of job losses so far Annual change in employment, 000s, by age, Sep-24 quarter

Annual Change

Infometrics



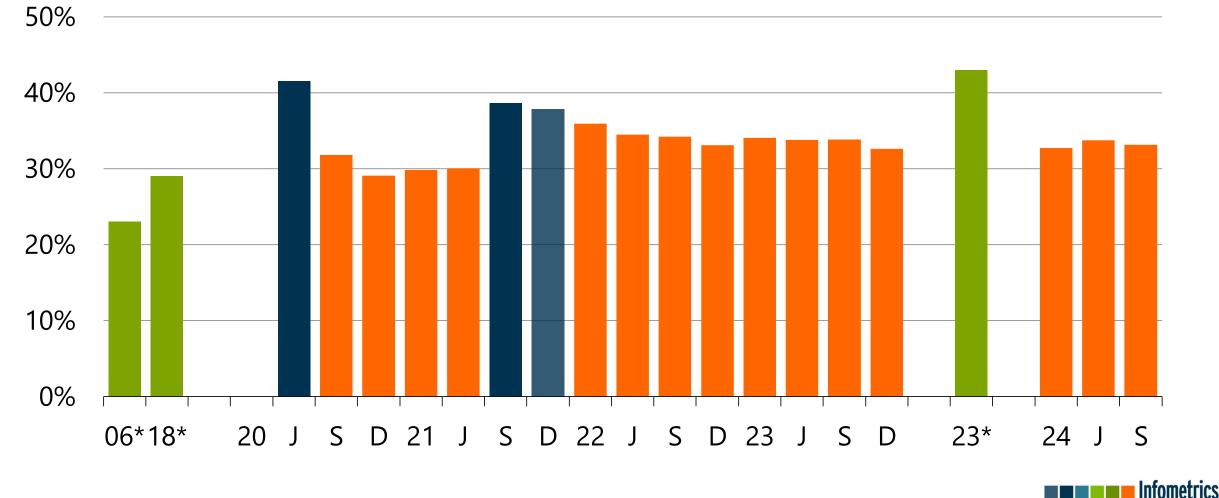
Public sector pressure



What's an office again?

A third of workers work part of the week at home

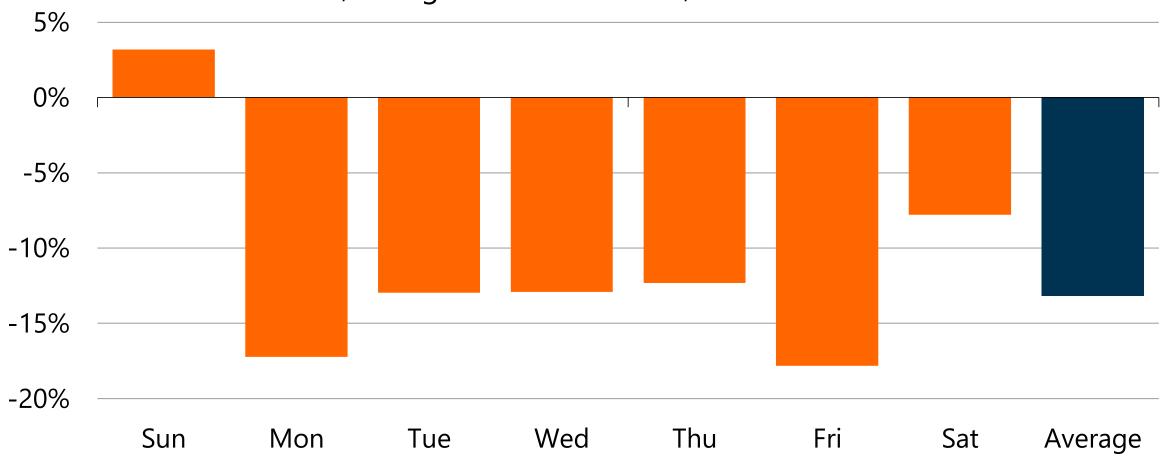
% of workers able to (*) or currently, work from home



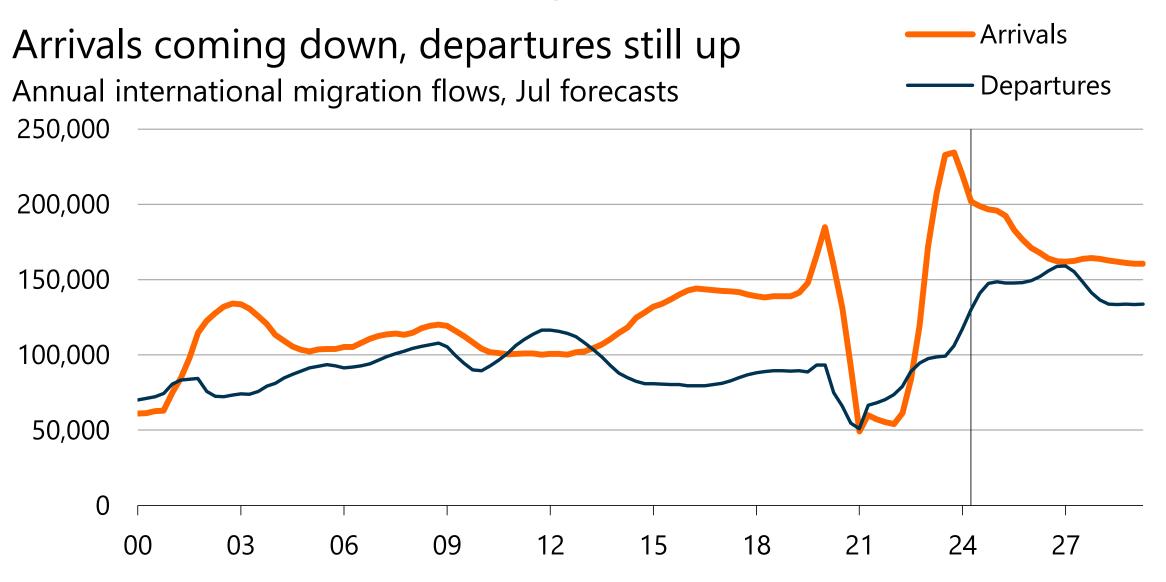
A different looking work week

Monday and Friday see the largest drops in use

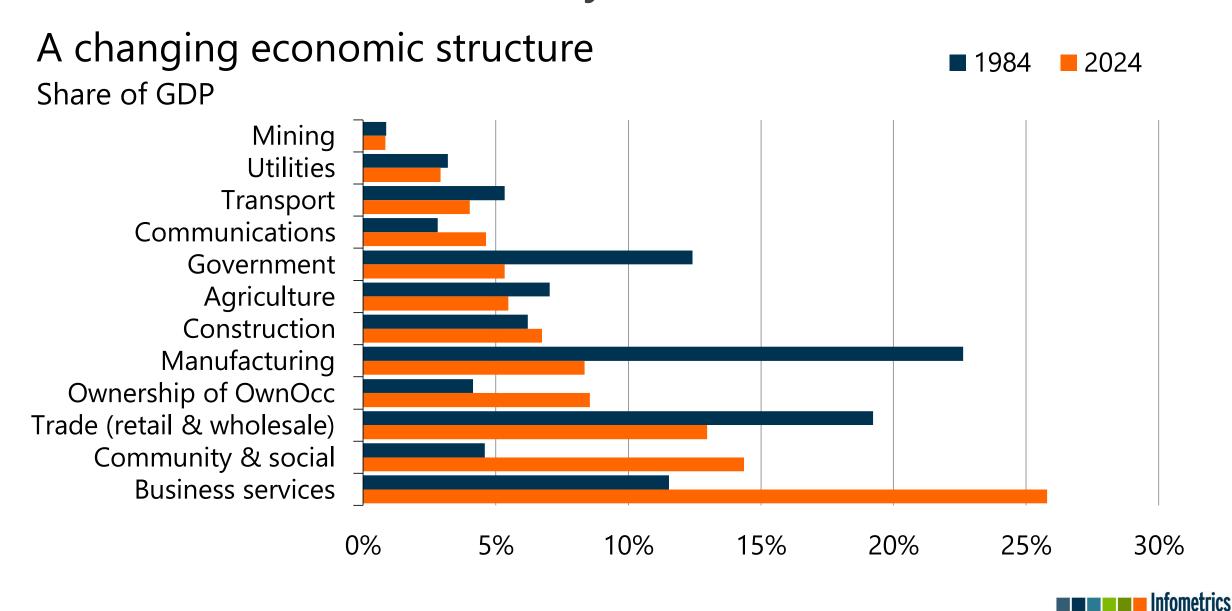
Auckland PT use in 2024, change from 2019 levels, Jul-Oct



Migration



Industry structure

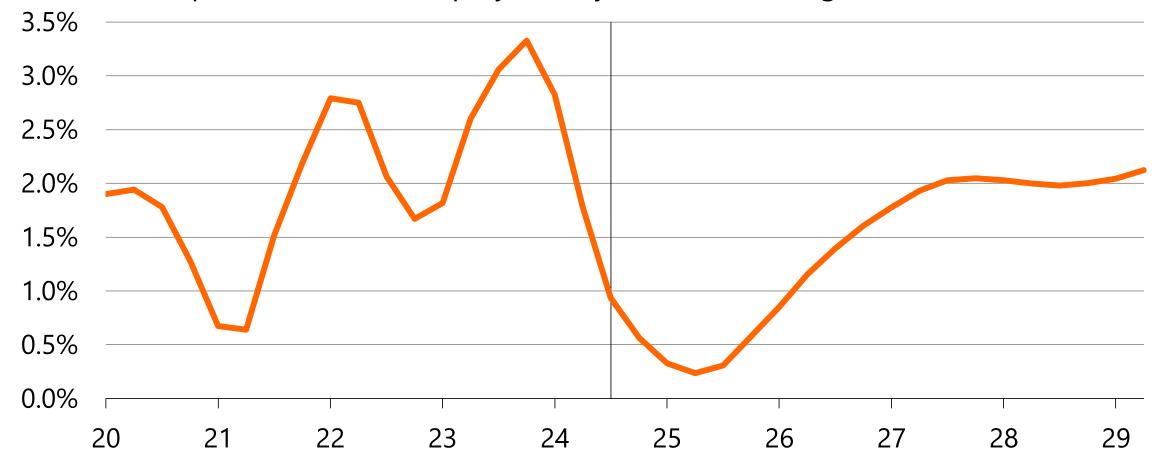


Employment

Labour market takes longer to turn

Forecast comparison of HLFS employment, year-end % changes

Oct 24 forecast

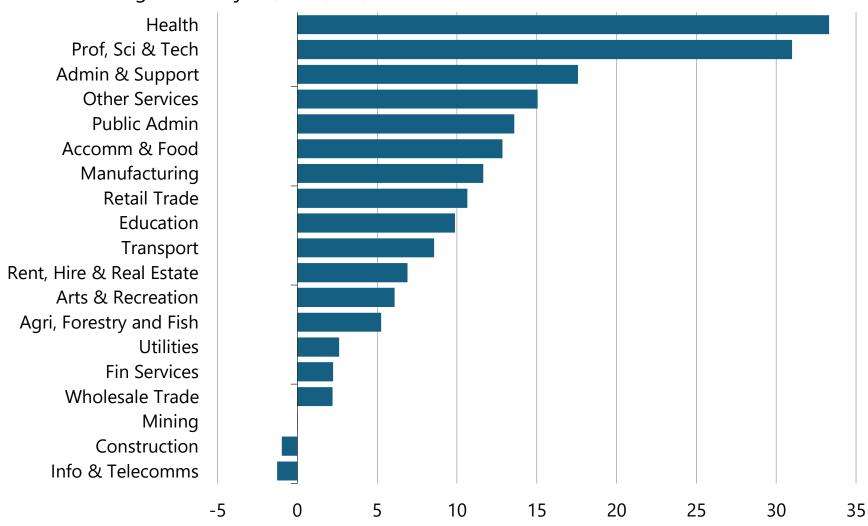




Employment

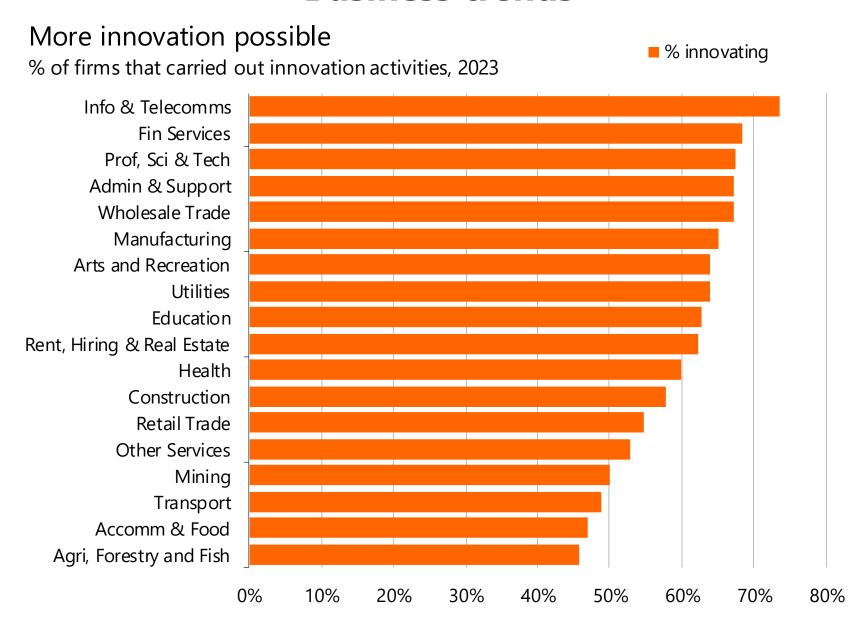
Examining job changes by industry

Forecast change in filled jobs, 000s, NZ, 2029 vs 2024

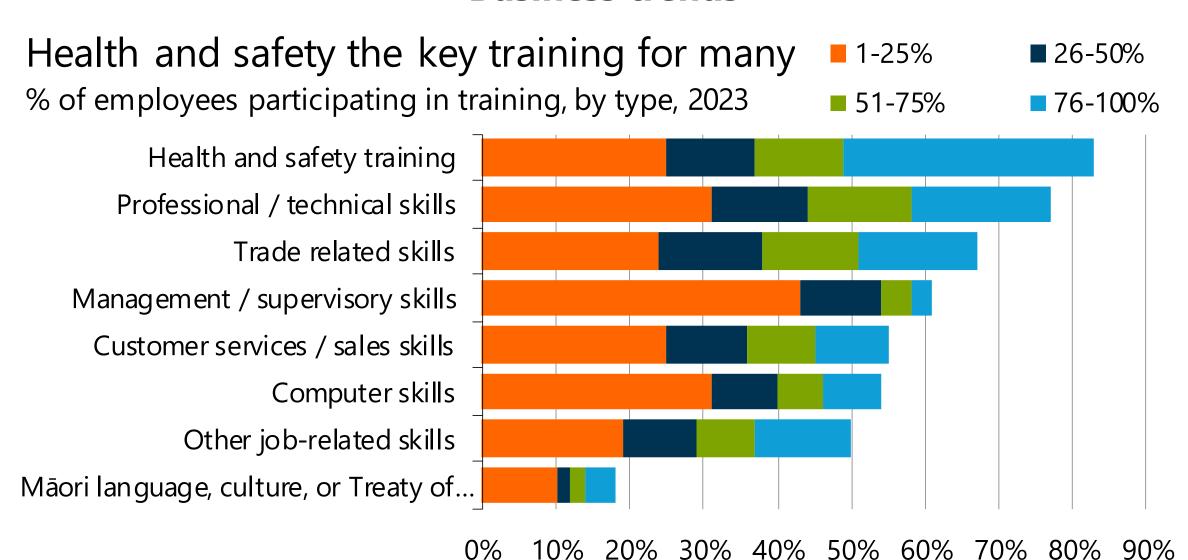


Some business trends

Business trends



Business trends





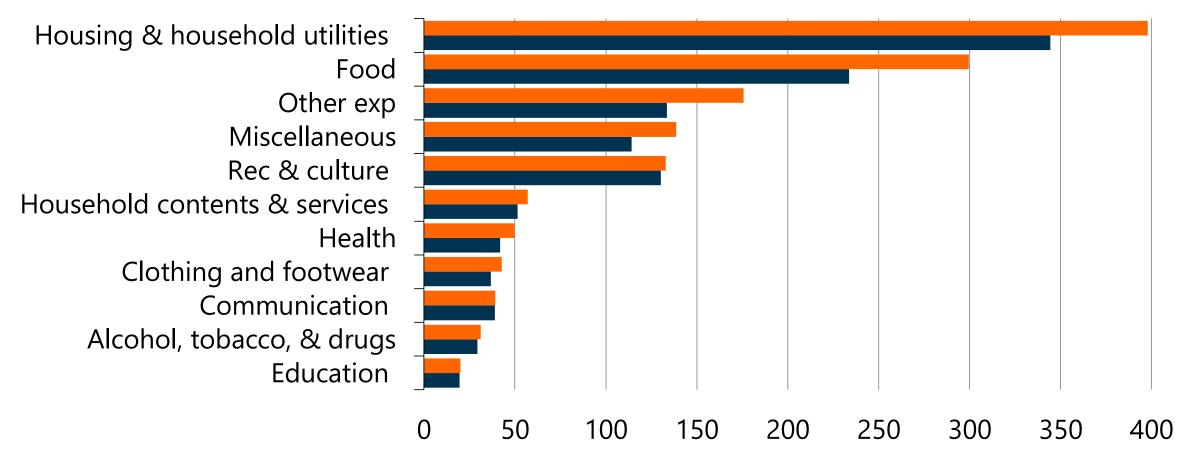
How are spending patterns changing?

Overall spending picture

Spending \$248pw more overall than in 18/19

■ 22/23 **■** 18/19

Average weekly household expenditure (over all households)



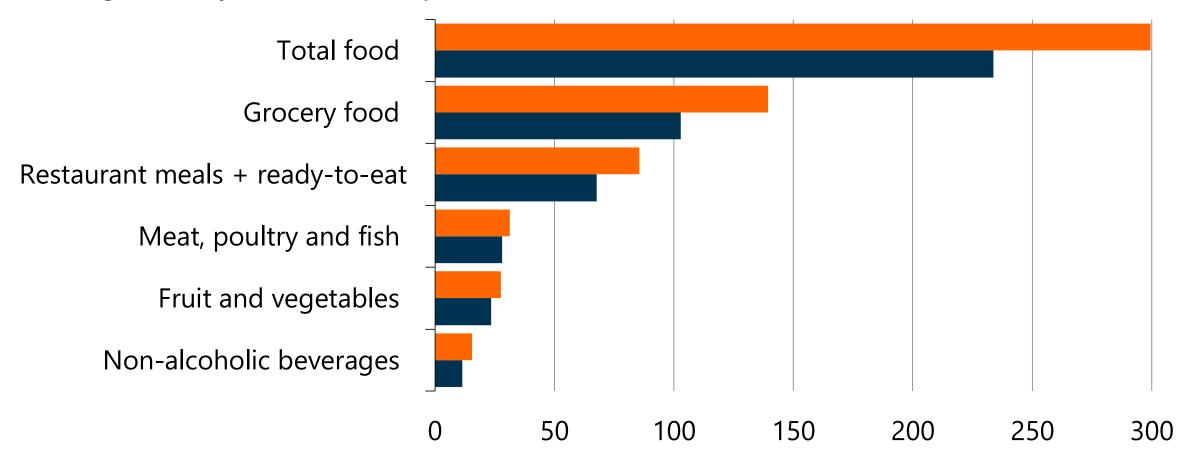


More food spending

Spending \$66pw more on food than in 18/19

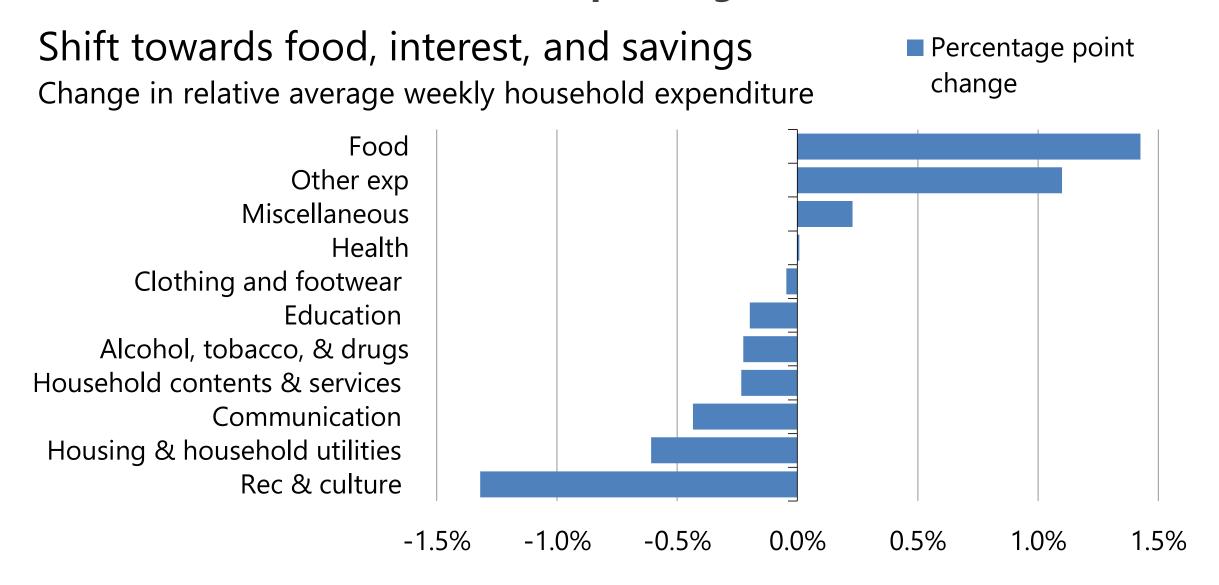
■ 22/23 **■** 18/19

Average weekly household expenditure (over all households)

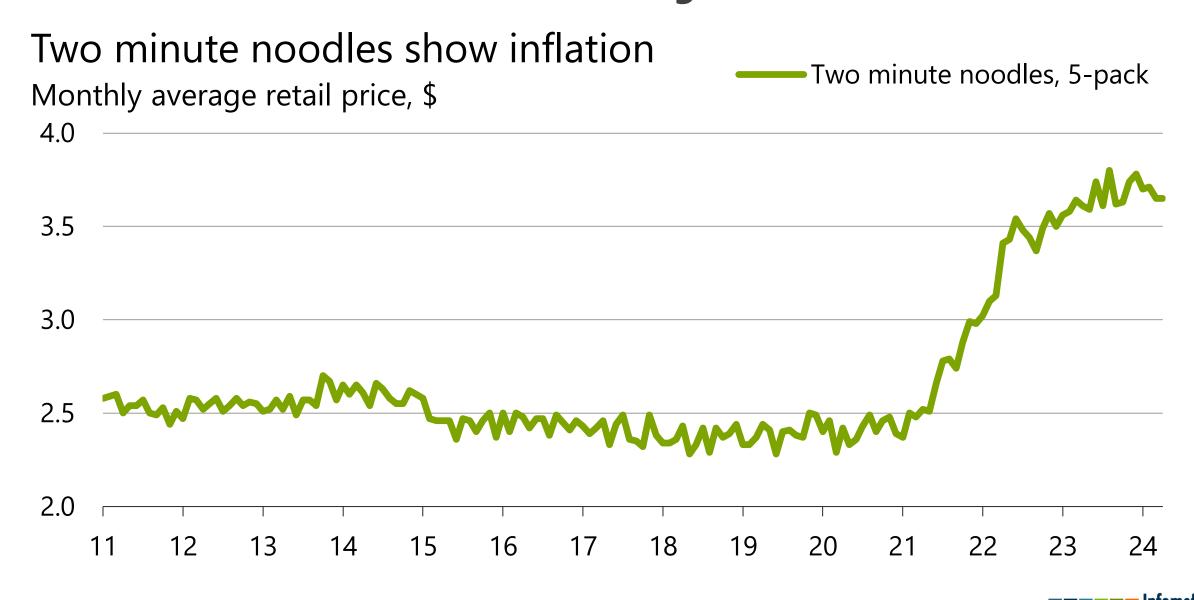


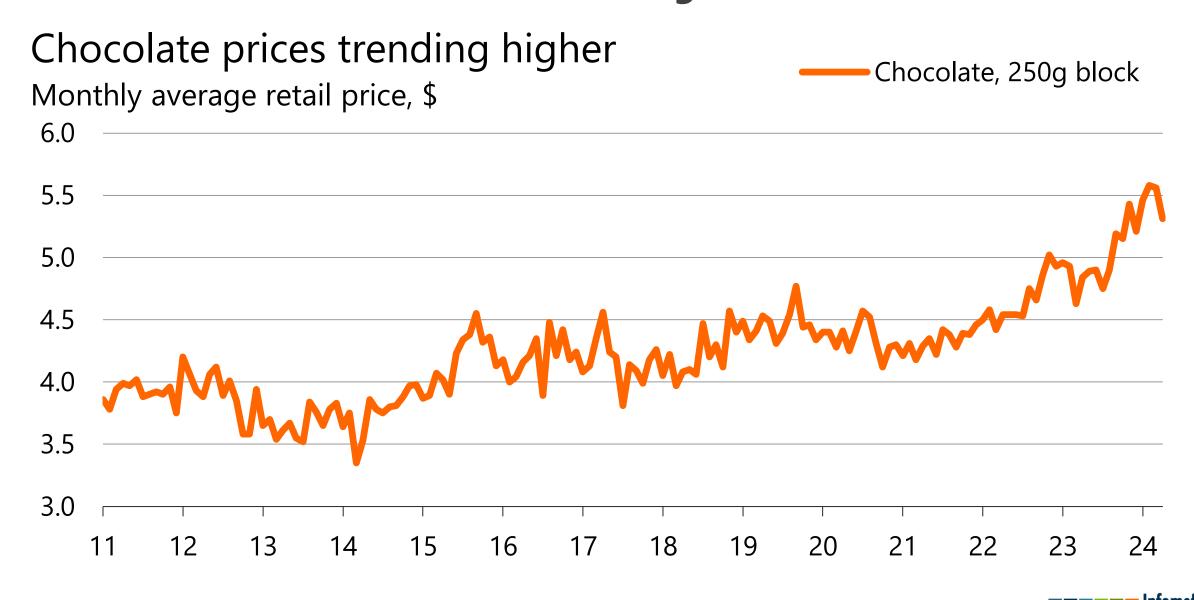


What's the spending focus?



Infometrics

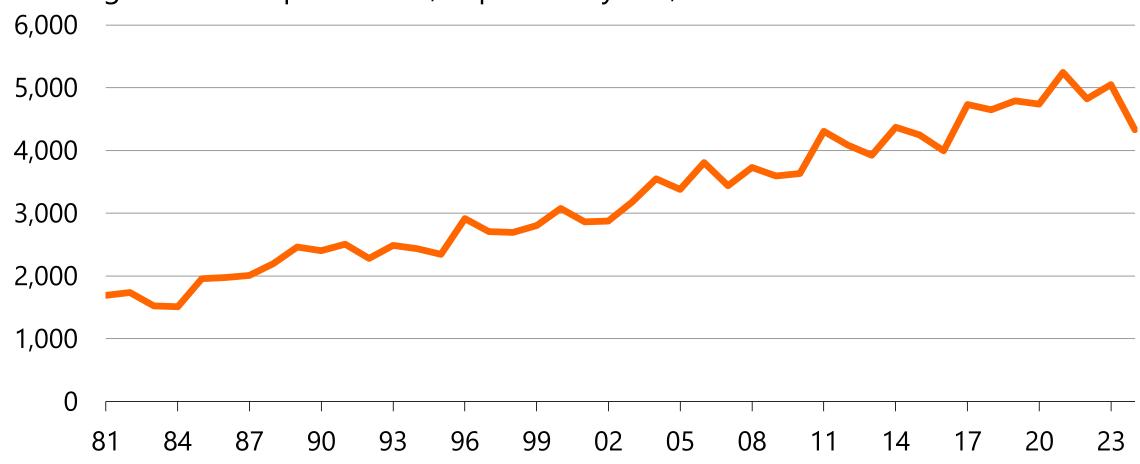




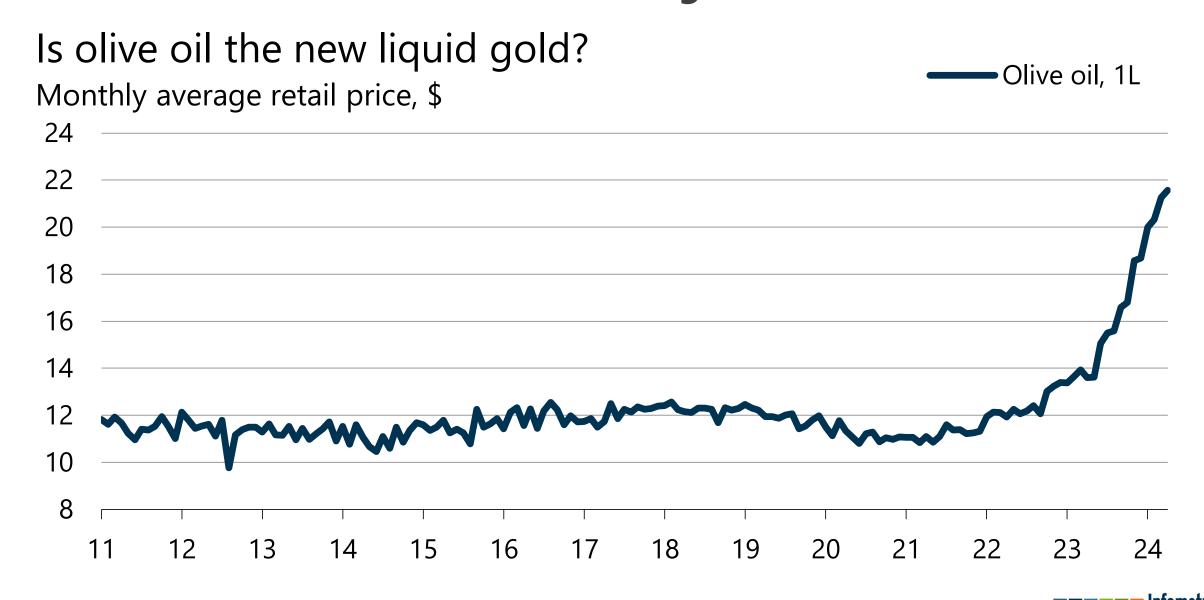
Cocoa production the lowest in 8 years







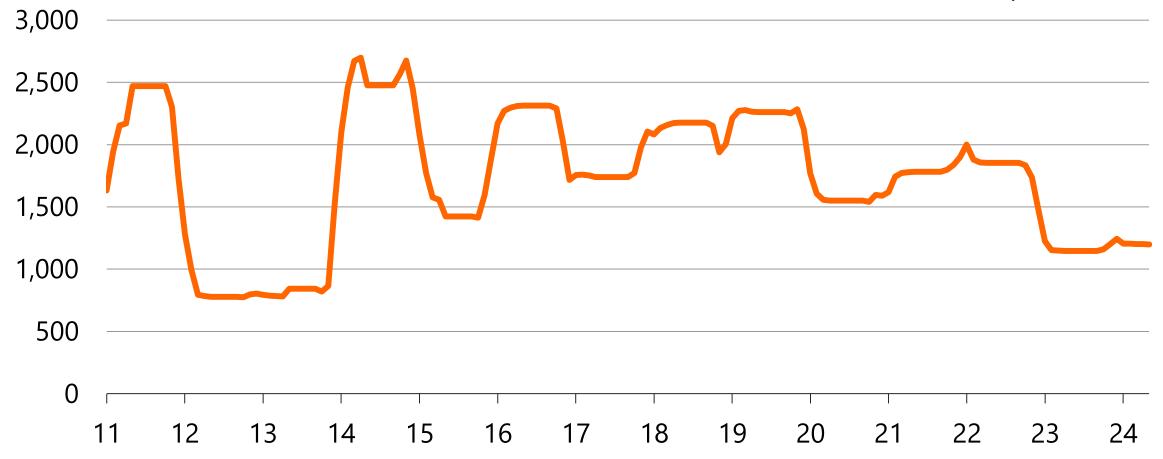






Annual running total, 000s tonnes of olive oil produced in the EU

Olive oil production





Early signs of a better economy?

Interest rates ■ Five years Four years ■ Three years Going short ■ 18 months One year ■ Two years % of mortgage refixing, by term ■ Six months Floating 100% 80% 60% 40% 20% 0% 21 22 23 24



Spending

Spending starting to turn a corner?

Monthly card spending, seasonally adjusted, \$b

— Core retail industries







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